



FOCUS

Issue 148 Jan - Feb 2017

FORWARD 2017 – YEAR OF THE FIRE ROOSTER

2017 has started with a bang with New Year's Day and Chinese New Year coming in January! This is the year of the fire Rooster and the Rooster is the 10th Animal of the Chinese Zodiac! According to the Feng Shui masters, this is a year of clarity and ambition after all the mischief caused by the Monkey last year. This is a year where things will be set right after all the turmoil caused by the Monkey! This is hopefully the case with all the unexpected events last year such as BREXIT and the US Presidential Election won by Trump! Mickey and Donald now runs America!

Last year continued to be a challenging year, I remember that last year I hoped that 2016 would be a year of stability but the Monkey caused more havoc and as everyone is aware, the forex continued to be crazy, GST lead to higher costs, material prices such as steel went like a roller coaster and the property market became worse if that is even possible.

In all this turmoil, there has only been one source of stability and that is LOH & LOH Group! The people of LOH & LOH have taken on the challenges and weathered the uncertainty. I am not saying there is no impact but we have definitely done better than most of our competitors and peers considering the volatile environment. The Group has grown tremendously over that past few years and I remember the days when we were listed, our revenue and profit were in the region of RM150m to RM200m with our profits around RM25m to RM30m. Our last 3 years average revenue and profit despite the volatile environment has been around RM450m and over RM70m respectively. For 2016, the group is expected to maintain its performance and our revenue is likely to be in the region of approximately RM450m and profit after tax of approximately RM65m.

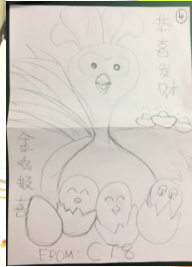


Mr Marc Loh (MD)

Our resilience is due to a combination of factors, one of this is our reputation and track record. Whenever I go out to meet potential clients and associates, all of them will always be impressed by our track record as there is no group that is equal to our track record of water and sewerage. Even at this moment, we are involved in key water and sewerage infrastructure projects, we are laying the biggest water pipeline for Langat 2, building the largest reservoir in Malaysia – Bukit Enggang Reservoir, doing design and build for one of the largest sewerage treatment plants – the 920,000PE Langat CSTP, and completing the 270MLD water treatment plant for PETRONAS in RAPID, Johor! These are our current jobs and not even our track record jobs!

Reputation and track records are built by the hard work and sweat of the people of LOH & LOH! I would like to thank my management team and everyone for their contribution and dedication! Mr Yan has been our source of inspiration and always tasked to do the impossible – our largest water treatment plant – Bukit Badong, our 1st RCC Dam – Kinta Dam, and our first hydrodam – Hulu Terengganu Hydrodam. Mr Woon is our bread and butter man, and our pillar of strength and tasked to ensure that bulk of all the projects are in place, with over 10 years in Putrajaya and running over 10 projects at one point, now slightly less but very much bigger in contract value, Mr Tan Swee Hing – our M&E man, despite his sickness, he has continued to work as if everything was normal and instead of slowing down, he has continued to pick up pace! TT Tan, our money man, while everyone is outside sorting out the projects, he is looking after our money and he has surely done a very good job! No man can work individually and without them, the Group will not be where it is today! They have been selfless and working tirelessly for the benefit of everyone and the Group! I thank them and also everyone for their contributions!

We have started off well with the securing of the CT9 works for Westports and hopefully we will continue the momentum and more jobs will flow in! I am confident that 2017 will be a year of clarity and the Group will have a clear path forward to greater success!



Annual Chinese New Year Lunch

Date : 7th Feb 2017

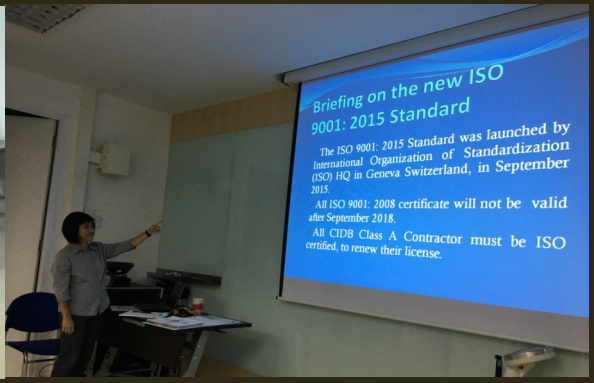
Venue : Sime Darby Convention Centre China Treasures





ISO

LOH & LOH CONSTRUCTIONS SDN BHD launched the ISO 9001: 2015 Standard on 1st January 2017, with the briefing on the new “ISO 9001: 2015 Quality Management System” in the Head Office on 9th January 2017 and followed by briefing at every project sites.



SIRIM Surveillance & upgrading audit was successfully completed on 23rd & 24th February 2017. SIRIM have recommended continuing certification and upgrading to ISO 9001: 2015.

On behalf of the ISO Council, I would like to thank all the participants in this Surveillance

By Ms Thum SF

Loh & Loh Constructions Sdn Bhd

Name	Designation	Department	Date Joined
Matthew V George	Engineer	HQ	16/1/2017
Pasatan A/L Mariappan	Safety Supervisor	Rapid	16/1/2017

Water Engineering Technology Sdn Bhd

Name	Designation	Department	Date Joined
Ng Chin Zheng	Project Engineer(M & E)	HQ	3/1/2017
Nur Adzua Binti Mohamad Mustafa	Accounts Assistant	HQ	12/1/2017
Nirmala Devi a/p Vengadasalam	Project Engineer (Electrical)	HQ	18/1/2017
Muhammad Zaim bin Mohd Azmi	Commissioning Engineer	Rapid	1/2/2017
Lam Mun Chee	Business Development Manager	HQ	2/2/2017
Mohd Firdaus bin Abu Bakar	Site Engineer	Pelus	2/2/2017
Kamarudy Kimtai	Electrical Engineer	Rapid	13/2/2017
Syed Umar bin Syed Abdullah Thani	Driver	Semantan	13/2/2017

Wet Envitech Sdn Bhd

Name	Designation	Department	Date Joined
Siti Hajar Binti Mohd Noor	Mechanical Engineer	HQ	3/1/2017
Siti Norhidayah Binti Mohamad Noordin	Admin & Accounts Clerk	HQ	2/2/2017



Nur Dina Humairah Binti Mohd Izhar

DOB 2017-Feb-20

Mother :Nurain Binti Mohd Shari (WET)



ORION LIAN KEN FONG

DOB 2017-Jan-23

Mother: EVON TAN VOON AI (Loh & Loh)



Project News – Langat 2 WTP and Water Reticulation – Phase 1



By Mohd Nazrul Azwan Bin Azmi

1. **Dato' Seri Diraja Tajol Rosli Ghazali**
(Chairman)
2. **Mahadzir Mustafa**
(Chief Executive Officer)
3. **Tn Hj Nor Iffuan Md Nor**
(Chief Operation Officer)
4. **Tn Hj Kamaruddin Abdul Razak**
(Head of Special Projects)

A technical visit was made by Board of Directors of PAAB to the L2P1B site on 23rd February 2017. They were accompanied by Tn Hj Nor Iffuan, COO and Tn Hj Kamaruddin, Head of Special Projects.

Before starting the site visit, Chairman, CEO and fellow Board of Directors had their breakfast at Package 2A Site Office. Project briefing was given afterwards by Tn Hj Kamaruddin Abdul Razak.

Checkpoint 1: -Visit to Tunnel Outlet & Connection Chamber which is the tunnel connected to Empangan Kelau, Pahang.

Checkpoint 2: -Visit to Water Treatment Plant Langat 2.

All VVIP and BOD have their lunch after site visit. The memorable site visit was adjourned at 2.00 pm.

